

2021 YE Total Incoming Vol. by Referral Source

Source	Placed	Closed	Sales Vol.	GCI	BDC \$
AIReS	62	18	\$15,060,385	\$432,562	\$39,020
Allegiance Relocation (RARS)	1	1	\$782,500	\$23,475	\$2,934
Altair Global Relocation	84	33	\$33,101,250	\$909,673	\$115,117
American Relocation Connections	1	1	\$496,000	\$18,600	\$1,860
B2B - Affinity	2	1	\$500,000	\$12,500	\$938
B2B - Non-Network	13	6	\$6,364,000	\$168,485	\$31,647
B2B - Realogy (Incoming Only)	428	150	\$93,794,890	\$2,481,279	\$300,610
BainLeads	4522	221	\$92,495,762	\$2,471,700	\$193,682
BGRS Relocation Inc. (Brookfield)	4	5	\$3,097,000	\$89,870	\$3,789
Bristol Global Services	17	4	\$2,716,500	\$70,463	\$5,285
Call In (other)	1	1	\$203,000	\$5,583	\$2,652
Capital Relocation Services	9	4	\$3,260,000	\$91,925	\$7,814
Cartus Relocation	496	146	\$131,974,147	\$3,634,908	\$270,279
Corporate - Other	4	1	\$914,000	\$22,850	\$2,285
EBGI	60	12	\$6,014,275	\$145,680	\$42,374
Global Mobility Solutions, LLC	22	11	\$7,563,000	\$199,625	\$16,968
Graebel Relocation	596	206	\$205,027,410	\$5,555,228	\$406,874
HomeSteps	0	1	\$155,000	\$3,875	\$182
InterLink Relocation Resources	3	1	\$675,000	\$20,250	\$1,924
Intra Company	21	3	\$2,129,999	\$59,337	\$6,749
Lexicon Realty, LLC	4	2	\$1,385,000	\$41,550	\$6,029
Move Center	2	1	\$630,000	\$15,750	\$1,969
MSI	15	3	\$3,367,500	\$95,875	\$7,722
Nationwide Realty Services Ltd	1	1	\$620,000	\$18,600	\$1,767
NEI Global Relocation	13	8	\$7,680,000	\$227,700	\$18,030
Nintendo	74	3	\$3,015,000	\$75,375	\$18,422
NRI Relocation, Inc.	4	1	\$550,000	\$20,625	\$1,856
NuCompass Mobility	15	9	\$6,377,180	\$190,743	\$16,226
Odyssey Relocation	3	1	\$895,000	\$26,850	\$2,551
OneSource Relocation	3	1	\$928,000	\$27,840	\$2,088
Other (No Source Defined)	2	3	\$5,118,000	\$149,575	\$37,394
Plus Relocation	1	2	\$2,377,000	\$71,310	\$3,744
Realogy Affinity	1877	492	\$269,821,067	\$7,012,278	\$594,397
Relo Direct	1	1	\$977,000	\$29,310	\$2,491
Simple Move	2	1	\$500,000	\$15,000	\$1,125
SIRVA	60	27	\$22,781,452	\$641,704	\$46,203
The Property Place	1	2	\$1,201,000	\$36,030	\$4,504
TRC Global	1	1	\$1,035,000	\$31,050	\$2,329
Weichert Workforce Mobility	19	12	\$18,004,500	\$513,269	\$38,608
WHR Group, Inc	17	8	\$5,464,450	\$157,399	\$10,618
Totals:	8461	1405	\$959,051,267	\$25,815,701	\$2,271,056