



UNIVERSAL REFERRAL AGREEMENT

Referral Fee: \_\_\_\_\_ % of LOC
\_\_\_\_\_ % of SOC
\_\_\_\_\_ % Other

Referring Broker: \_\_\_\_\_
Referring Agent: \_\_\_\_\_
Branch Address: \_\_\_\_\_
Phone/Fax: \_\_\_\_\_
Email: \_\_\_\_\_

Destination Broker: \_\_\_\_\_
Receiving Agent: \_\_\_\_\_
Branch Address: \_\_\_\_\_
Phone/Fax: \_\_\_\_\_
Email: \_\_\_\_\_

Client Information: \_\_\_\_\_ Listing Referral \_\_\_\_\_ Buyer Referral \_\_\_\_\_ Both
Client Name: \_\_\_\_\_
Address: \_\_\_\_\_
City/State/Zip: \_\_\_\_\_
Phone/Fax: \_\_\_\_\_
Email: \_\_\_\_\_

Comments:
\_\_\_\_\_
\_\_\_\_\_
\_\_\_\_\_
\_\_\_\_\_
\_\_\_\_\_
\_\_\_\_\_

Terms:
Destination Broker shall pay Referring Broker a Referral Fee if, within \_\_\_\_\_ months (18 months if not filled in) of the date of this Agreement, Destination Broker is paid a commission as a result of the services it provided to the Client providing the Client is not receiving Relocation Benefits, is not participating in an Affinity member program, or any other program requiring a referral fee to be paid to facilitate the Client's benefits.

Referring Broker/Agent Signature Date

Destination Broker/Agent Signature Date

Referring Principal Managing Broker

Destination Principal Managing Broker